



**Republika e Kosovës**  
**Republika Kosova - Republic of Kosovo**  
*Qeveria - Vlada - Government*

*Ministria e Ekonomisë - Ministarstvo Ekonomije - Ministry of Economy*

# KOSOVO SOLAR FORUM

SOLAR DEVELOPERS AND  
INSTALLERS FROM KOSOVO  
AND THE REGION

**JULY 21-22,  
2022**



**USAID**  
NGA POPULLI AMERIKAN  
OD AMERIČKOG NARODA



**SOLAR DEVELOPERS AND INSTALLERS  
FROM KOSOVO AND THE REGION**





## AKUO

Founded in 2007, Akuo is an independent global renewable energy producer and developer. The group was created with one mission: to provide clean, green electricity to people around the globe while accelerating energy transition and helping to foster sustainable development.

Akuo Group is present across the entire value chain, including project development, financing, construction, and operation. The group has invested more than €2.8 billion as of the end of 2021 and currently has a total capacity of 1.4 GW in operation and/or under construction and 7 GW in projects under development.

Akuo Group is rapidly expanding and has now a solid presence in 17 countries/regions: Bulgaria, Central Europe, Colombia, France, Greece, Indian Ocean, Indonesia, Kosovo, Montenegro, North Macedonia, Pacific Region, Poland, Portugal, Serbia, UAE, and USA.

The values that guide the group's work comprise its credo, "entrepreneurs by nature." Akuo is committed to drive change in communities, empower people, and foster sustainable agriculture and farming.

To date, Akuo's wind and solar farms have helped to reduce more than 800,000 tons of CO<sub>2</sub> per year and provide green, clean energy to more than 800,000 households around the world.

Akuo Group has more than 450 dedicated employees who embody its mission and values every day.

In Kosovo, Akuo is currently engaged in developing the concept idea for Cicavica Wind Farms 1 and 2—a hybrid project of 90.1 MW wind capacity and 25 MW of solar capacity to be built in the Municipality of Vushtrri.

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# Alfa

Solar Energy

## ALFA SOLAR ENERGY

Alfa Solar Energy L.L.C. is a company that operates in the field of renewable energy, specifically in the photovoltaic panel sector. Our company, in addition to designing, installing and maintaining photovoltaic systems in Kosovo, has managed to become part of international projects, where we have designed projects in countries such as: Germany, Italy, The Netherlands, Spain and Poland.

Alfa Solar offers a wide range of quality products from well-known German, Austrian, Italian and Swiss companies, companies which for years have won first prizes for quality. Some of them are SolarWatt, ASP, Fronius, SMA, K2 Systems. All products come with a multi-year warranty. Another advantage is our qualified and professional staff. The staff consists of engineers specialized in the field of photovoltaics.

### Passion

We are lucky to do what we love. From the first colleague to the last, everyone at "Alfa Solar Energy" shares a passion for solar energy. There are so many reasons to be excited about solar energy, it is the solution to many problems in our world today.

### Vision

To provide the most attractive features in the solar energy industry. Value, as defined by our customers, means designing and installing energy systems of the highest quality, on time, safely, with high customer satisfaction, at a low cost.

### Mission

Promotion of renewable energy. This will deliver clean, abundant, low-cost and distributed energy to our customers, our communities and our nation.

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## CALL HOME ELECTRONICS

Established in 2011 with headquarters in Prishtina, Republic of Kosovo, "Call Home Electronics" LLC (CHE LLC) was created with the idea to implement projects in the field of energy efficiency, more precisely in two separate areas of efficiency: the first through solar - photovoltaic systems, and the second through building management systems - BMS which reduce energy consumption by 30 - 60%. Achieving success in these areas, with gratitude day by day in Kosovo and beyond, and based on numerous and varied requests from our customers, our company was forced to provide professional services in other areas of automation and security.

Today, 10 years later, CHE LLC offers professional services in:

- ON and OFF Grid solar systems
- Exterior solar and smart lighting (roads, parks, etc.)
- Building management systems with up to 60% reduction
- Intelligent Emergency Lighting
- Various automation and security systems
- Smart Home where in our applications there is always room for monitoring solar systems.

Today, CHE LLC offers professional services in the implementation of various projects in these fields and always adapting to the needs of our customers whether public or private. Another commitment of ours is our branch in Stuttgart, Germany, which operates in the same fields since 2018.

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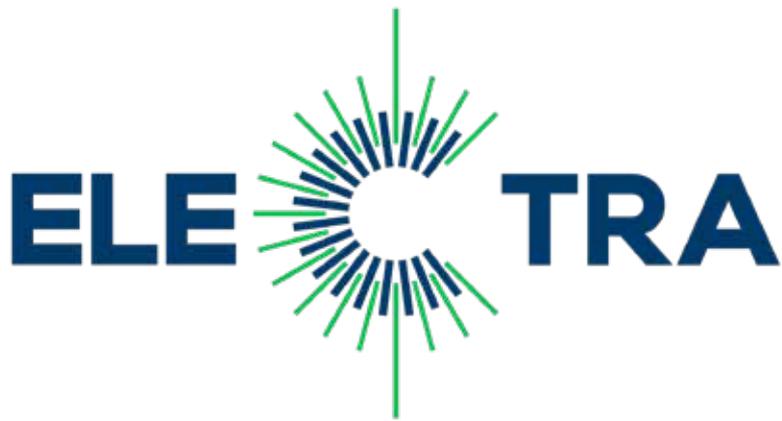
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## ELECTRA

Electra is a company founded in 2008. From the beginning, the company's mission has been to provide the best services in the field of energy, the highest quality products at competitive prices, with services that exceed customer expectations. We continue to invest in facilities, systems and trained technical personnel providing added value to our business relationships.

Electra is a leading company in the implementation of renewable energy projects, where the following projects are worth mentioning:

- Kitka Wind Energy Park 32.5MW,
- Photovoltaic park Madanaj 6MW
- Photovoltaic park SGE Kamenica 3MW
- Dragash, Brezovice and Kaçanik mini hydropower plants.

Also, Electra has developed the production department where they produce these devices:

- Production of 24kV panels under the license of ABB,
- Production of 36kV panels under the license of Schneider Electric,
- Production of 0.4kV panels under the license of Schneider Electric.

As another sector, Electra has also developed the sale of electrical material, where it is a distributor of various world companies such as: Schneider Electric, MEGGER, Sigma Elektrik, Prysmian, Philips, ABB, etc.

We put hard work, attention to detail, and determination into every project we complete at Electra. Electra Company strives to be the best as a distributor of quality products and services and is responsible for providing our customers with new ideas, suitable equipment and updated technology for more efficient projects.

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## ELEN

Elen Company specializes in providing renewable energy, power system installations, energy storage, “micro grid” and energy efficiency projects design and execution.

Our goal is to always put people and their needs at the center of what we do. Only in this way, we can be useful to our customers.

For 30 years now, our mission has been to perform under the highest business ethics standards and to create value that makes our customers feel the security they need in their investments.

We also design, develop and implement renewable energy and energy efficiency solutions, not only to increase savings for our clients, but also to reduce CO2 emissions into the environment.

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## Bitfox shpk

Our company offers all kinds of renewable energy services, product sales and project implementations.

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## ESCO

ESCO offers consulting, engineering and implementation of photovoltaic systems. ESCO is part of the family of S.Imeri Company which was established in 2000. Our company is the result of cooperation with the largest renewable energy companies from Germany and Italy (BOSCH, M2G, etc.) and the European Development Bank, which have given their valuable experience in this industry. With a strong foundation for development and clear strategy, ESCO is the premium engineering company with exclusive activity in the energy industry.

ESCO was the first to activate in Kosovo the ON-GRID solar system with the NET-METERING principle. This means that the excess energy produced by the solar system when you do not need it is injected into the grid, thus the electricity bill is reduced, and you can get the same at another time when you need energy.

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## ESK Solar

The Esk Solar company offers the sale and assembly of all solar panel equipment.

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## Future Energy Solution

Photovoltaic panel installations, consultancy for photovoltaic installations, etc.  
Sales of panels and accessories.

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## **ELEKTROSTUBLLA**

Since 1986, we have been working in electrical engineering. Elektrostublla company was officially founded in 1992 by Ing. Marjan Ramaj. For the period 1992-2000, our success was incomplete due to politics, the issues of that time in Kosovo, but then our achievements were achieved after the war in Kosovo. We started the production of corrugated pipes in 2001 and in 2013 we became the leader of electrical engineering in the Republic of Kosovo.

Today Elektrostublla has over 50 products of the European standard and holds the ISO 9001 certificate.

If you have other questions, or need additional clarification, you can contact me directly or we can arrange a personal meeting with you at your company.

We own a team of 70 employees and three sales points, as well as design new projects.  
We have developed and are finalizing 4 solar energy projects.

We are presenters at international fairs, with our products.

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## Foton Solar LLC

Foton Solar LLC aims at innovative projects in the field of renewable energy by providing services and products for photovoltaic plants. Foton Solar LLC has certified staff in the installation and maintenance of solar panels offering certified state-of-the-art products with 22.3% efficiency and which work separately for each row of cells.

Foton Solar LLC began as an idea seeing the need for immediate action to protect the environment and the latest technological advances in the field of renewable solar energy. Our solar panels are usable ranging from domestic, commercial spaces to farms for the production of renewable energy for large markets.

The main products we offer are: Photovoltaic panels with different powers and dimensions, OnGrid, OffGrid and Hybrid inverters, Holders of various types for roofs, etc.

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## GET GROUP

We are a company that has more than 10 years of experience in the environment and Solar PV energy. Our headquarters are in Prishtina and Tirana. Most of our business portfolio is associated with projects supported by USAID, UNDP, EU, Ministry of Environment and Ministry of Economy.

### Services

We are known for our commitment to providing the services required to meet the current needs of our clients. Our skills are diverse, but related – allowing us to bring together teams with the necessary specialized skills in the field of solar photovoltaic (PV) systems.

### Environment

Over the past 10 years, we have been working to improve the environment in the public and private sectors, including companies from the most diverse, municipalities, and international development organizations.

### Energy and Energy Efficiency

We have a wide portfolio of services to assist our customers in delivering Solar PV energy projects. We also have significant expertise in increasing the productivity and competitiveness of manufacturing SMEs with Solar PV energy.

### Policies

We are an important player in defining and developing policy frameworks within the main pillars of our work, mainly environmental protection, and energy development based on Solar PV.

### Experiences

Some of our clients who have already trusted us include:

- Ministry of Economic Development
- UNDP
- European Union Office in Kosovo
- USAID
- Green for Growth Fund
- ProCredit Bank

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# GÜRİŞ

## Güriş Energy Group

Since its establishment in 1958, Güriş has been one of the leading contracting firms in Turkey. In addition to Turkey, Güriş has carried out business activities in the Middle East, Near and Central Asia, the Commonwealth of Independent States, and North Africa. Having completed a wide range of turnkey projects, Güriş continues to contribute across the construction sector. Currently, Güriş is a leading brand in the region with more than 40 affiliates and 8,000 employees.

Güriş Energy Group is primarily active in generation under long-term feed-in tariff structures. It is a pioneer company in renewable energy investments and Turkey's largest wind energy power plant operator with 634.5 MW total installed capacity at Türkiye under operation. It is also Turkey's largest geothermal energy power plant operator in terms of production as of 2022, and one of the largest geothermal energy power plant operators in Europe.

Güriş has a 1,063+ MW operational renewable energy portfolio in Turkey and Eastern Europe:

- 12 wind energy power plants > 699.3 MW (64.8 MW abroad)
- 9 geothermal energy power plants > 259.9 MW
- 6 hydropower energy power plants > 104.4 MW
- 67.2 MW currently under construction

Güriş is active in the Kosovar market. In 2018, Güriş commissioned the Kitka wind farm project with a capacity of 32.4 MW. Currently, Güriş is in the process of developing the Air Energy II hybrid wind and solar project with a capacity of 99.6 MW.

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## INTERING

Intering is a privately-owned company, specializing in production, dismantling, mounting, installation, repairs, and overhauls in the field of mining equipment, power plants, and solar energy.

Intering has been active in the Kosovar energy sector for over 20 years and has pioneered one of the first small-scale solar photovoltaic projects in Kosovo:

- **ONIX 0.5 MW** – for commercial use
- **ONIX spa – 0.4 MW** production for self-consumption for needs in ONIX spa complex
- **Intering solar** – 75 KW as self-consumption costumer

Currently Intering is undertaking activities to develop a new solar project in the village of Dobrushe, in Istog, with a capacity of 6.2 MW.

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## JAHA SOLAR

Founded in Kosovo with a bold mission to promote sustainable development in the region, JAHA Solar enables high-quality photovoltaic modules and energy solutions.

JAHA Solar is the first and largest manufacturer of photovoltaic modules in the region. With solar projects achieving high production and attractive ROI, a portfolio of over 15 MWp of turnkey solar projects makes JAHA Solar among the leading local EPC contractors in the region.

With its headquarters in the heart of Europe, JAHA Solar has mobilized highly skilled talent with an average age of under 30 years, to provide expert services in the field of sales, design, installation and maintenance of Photovoltaic Systems on an international level.

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## KAPITAL X

KAPITAL X offers a highly trained professional staff for engineering and power system design, a wealth of knowledge and innovative solutions for any project. Many of our professionals have more than 15 years of experience in managing complex projects. KAPITAL X has employed more than 50 employees in individual areas throughout Kosovo.

Finding a company that mitigates risk, takes proactive measures, rewards safety performance, executes routinely without recorded or lost time incidents, and minimizes environmental and social impact, is essential when choosing a subcontractor.

The annual turnover of Kapital X has reached up to K300 Euro.

We offer clients a full range of IT system pre-construction, construction services and consultant, through sound leadership and the addition of talented field, office and oversight staff.

Whether the projects are big capital, small capital or packaged, disciplined spaces, we have approaches for each with the same level of professionalism, integrity and a commitment to excellence. Kapital X can support projects of any size by providing "customized" tools and execution methods.

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KORPORATA ENERGETIKE E KOSOVËS Sh. a.  
KOSOVO ENERGY CORPORATION J.S.C.  
ENERGETSKA KORPORACIJA KOSOVA D.D.

## Kosovo Energy Corporation (KEK)

Kosovo Energy Corporation (KEK) is Kosovo's largest mining and electricity generation company. It is publicly owned and operates with the following capacity:

- Power Plant - Kosova A (three generation units: A-3, A-4, and A-5) with capacity of 400 MW.
- Power Plant - Kosovo B (two generation units: B-1 and B2) with capacity of 520 MW of electrical energy and capacity of 140 MW for thermal energy generation, which is used for residential heating.
- Coal Production Division - generates up to 9 million tons of lignite coal annually for power generation needs.

In 2022, KEK plans to generate about 6.3 TW (gross) of electricity and about 9 million tons of lignite (coal). Electricity production by KEK on average covers about 94 percent of local consumption in Kosova.

Regarding the transition into renewable energy, KEK is in the process of building two solar parks:

- **Solar4Kosovo - PHOTOVOLTAIC I** with support of the German government through KfW, the European Investment Bank and KEK.  
This project is planned to be implemented in close cooperation with KfW as a lead financier and KEK and will be financed and KEK, and will be financed by Government of the Federal Republic of Germany through KfW, EIB and own funds of KEK. An area of about 150 hectares will be used for this solar park, with a capacity of 100 MW.
- **PHOTOVOLTAIC II**  
This project is planned to be implemented in close cooperation with the Ministry of Economy and the International Finance Corporation. This project is expected to be implemented through a public-private partnership, utilizing the brownfield land of KEK. Implementing partners are currently in the phase of marking the location suitable for this project.

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## MUQA SOLAR COMPANY

Muqa Solar Company is an authorized representative of renowned companies such as Sonnenkraft, Kyoto Solar, Fronius, Effekta, Dimplex, Pumpmakers, CarpetCleaner, whose efficient systems using solar energy, generate heat, cooling, water, and electricity, and offer long-term solutions and short-term return on investment in terms of solar panels.

When speaking of "Solar Panels" or "Use of thermal energy", the main emphasis is on the many benefits we get from them, including economic, financial, environmental and other reasons that make the application of renewable energy a necessity for your home, business or factory.

Our several years of experience in the field of construction and hydro-systems, and our understanding of customer needs, are the main reasons why our operation focus on Solar Energy Industry, the industry of the future, of savings and regeneration. Equipped with efficient systems, qualified staff and internationally tested state-of-the-art equipment, Muqa Solar Company is driven by the desire and motivation to offer more efficient, economical and stable solar systems.

*The Sun is our friend, collaborator and our industry!*

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# ProCredit Bank

## ProCredit Bank

ProCredit Bank Kosovo as part of ProCredit group of banks' is oriented towards contributing to the sustainable development of the economy in which we operate. We continuously re-evaluate the importance of our actions and activities in relation to our concept of sustainable development, which goes beyond a sole focus on economic growth. Rather, we judge our actions in relation to our wider responsibility to the country in we operate.

We have always placed environmental and climate risk mitigation at the center of our business model. As early as 2011, we have established a comprehensive three-pillar Environmental Management System (EMS) which aims to incentive our ecological footprint. The EMS addresses both our internal environmental impact (pillar 1) and our external impact via assessing the environmental and social risks of all business activities that we finance (pillar 2) and promoting and incentivizing green investments and deposits from our clients (pillar 3).

As we aim to foster local and sustainable development, so our approach to Renewable Energy (RE) project finance is different. Learning from our own experience as well, we have found a way to efficiently provide finance to small-scale projects based on their projected cash flows. we have both developed internal capacities and engaged in strategic partnerships with local experts to finance projects in RE.

In 2018, we established the ambitious target to reach Carbon Neutrality by 2023. Our progress is reflected in the results of different internal initiatives to reduce our CO<sub>2</sub> emissions. As a result, we have reduced greenhouse gasses (GHG) emissions by 34% since December 2018.

Among those efforts is the investment in our own 3 MW PV park (ProEnergy) in Lipjan, Grackë e Vjetër Village, to offset our own remaining emissions. The social, economic and environmental benefits of the project include:

- SDG 7 - Affordable and clean energy: The project will generate clean energy and replace fossil fuel energy from the grid, thereby increasing the share of renewable energy in the Kosovar energy mix. This will have a positive impact on the climate due to a reduction in the release of CO<sub>2</sub>. Annual average of MWh of renewable energy generated from the project is estimated as 3,909 MWh.
- SDG 8 – Decent work and Economic growth: The project will enable employment opportunities for technicians, assistants, office staff and other related jobs during the construction and O&M phase. Thus, the project will support the local economic empowerment through the new jobs created and income earned.
- SDG13 - Climate Action: Clean energy generation from the proposed project will help in reduction of GHG emissions and avoid global warming and climate change. The project is expected to reduce over 4,033 tons of CO<sub>2</sub> per annum.

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## RATA SOLAR

“Rata Solar Energy” is a company with many years of experience in the field of efficient energy, founded in 2010 in Pristina.

The main activity is the design and installation of the electrical network, in particular efficient solar energy and thermal energy. The company’s goal is to offer quality products and quality services to our potential customers. We install solar energy in private homes and industrial facilities, in the market of Kosovo and abroad.

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## SOLAR KOSOVA

Solar Kosova is a new business in the field of renewable energy with a focus on solar energy. Solar Kosova is part of the company JENOMA Energy LLC.

The motto of Solar Kosova is: Let the Sun pay for you !

Solar Kosova offers turnkey services for photovoltaic systems - on-grid, off-grid and hybrid (on-grid and off-grid), with the most qualified experts in this field and materials from industry leading manufacturers for each component of the system.

The advantage of our company is the expertise we have in the whole work process, which comes as a result of the partnership built with the most professional contractors in the regional market. The other advantage we have is the fact that all the components we use are from leading companies in this industry- German, Swiss, Austrian, Dutch.

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# SUNVOLTA ENERGY

## SUNVOLTA ENERGY

SunVolta Energy LLC is committed to helping customers reduce their electricity bills with quality solar systems and affordable prices. Composed of a group of local and foreign expert installers, we bring to you the well-known brands of proven equipment around the world. We offer turnkey solar systems, including evaluation, design, implementation, testing and commissioning.

Our services include:

- Development of turnkey solar systems, implementation, coordination, consultation, project revision, feasibility study, third-party proposal evaluation, price procurement and evaluation, systems inspection, commissioning and economic analysis.
- Detailed energy design, working with architects and designers to integrate solar panels into buildings, working with electrical engineers to integrate the solar system into the energy system, working with construction engineers to integrate panels into the building structure.
- Specifications of solar equipment, supply/sale and installation, preparation of documents for acceptance by relevant authorities.
- Simulations of energy performance of systems, monitoring, interpreting data and analyzing the performance of equipment.

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## UNISOLAR

Unisolar L.L.C. was established in January 2021. We are a company that operates in Kosovo and in all Balkan countries. So far, we have projects in Albania and North Macedonia. We are representatives for Kosovo and the region of leading world companies such as GROWATT NEW ENERGY and AE SOLAR GMBH, companies that offer a wide range of inverter and solar panel products.

Unisolar offers different choices in photovoltaic systems or in other words in solar systems, such as:

- ON GRID – connection to the network and load
- HYBRID – network connection, load and battery
- OFF GRID – connection only with load and battery

Our commitment is to use the inexhaustible resources of solar energy. This thing which gives us even more willpower, knowing that we have endless sunny days ahead of us on earth.

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## VV SOLAR

VV SOLAR deals with the installation of solar systems for water heating and solar systems for electricity generation.

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**Republika e Kosovës**

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